



Brian & Andrea Sax

As a former Ivy Leaguer and future Olympic hopeful, Brian Sax seemed to have the recipe for success - a college education from Princeton University, one of the United States' most respected institutions, and the athletic ability to break new records in track and field. After graduation in 1994, Brian felt empowered with the best education money could buy and an unshakeable dream of track and field glory. But Brian quickly discovered that college had not prepared him for the harsh realities of the real world - a world that unfortunately would not allow him to do what he loved and be financially successful at the same time. "I found that I could not simultaneously train 40 hours per week for track and field and work 60-70 hours per week in engineering; the freedom and flexibility just were not there."

Three years later, he found his answer - one that would enable him to follow his dreams and goals and create an abundant financial future. Brian discovered ACN through a friend and heart surgeon from Yale University, and he was immediately impressed. ACN gave him the freedom to both train for track and field and achieve his financial goals concurrently. "I feel so lucky that I found ACN when I did."

With dogged determination and great vision, Brian set his sights high. He was promoted to Regional Vice President July 2000, but that simply wasn't enough. He relocated to Odessa, Texas, and under his leadership the Texas market exploded. Today, this consistent President's Club member, Circle of Champions member, and Top Producer overrides over 100,000 representatives and has promoted dozens of RVPs on his team.

Brian reached another milestone in February 2003 when he was promoted as ACN's first North American Senior Vice President based upon North American Production. 2003 turned out to be a banner year for Brian, as he was ACN's top money-earner for those whose businesses are based primarily in North America. "ACN is completely merit based. If you work hard, produce results, and stay committed, they reward you HUGE! That's the way things should be everywhere, but they're not."

In 2004, Brian wed the love of his life, Andrea. After a travel-filled honeymoon to exotic locales, they returned and immediately went to work. With Brian's already legendary work ethic and his commitment to mentorship and with all the strengths that Andrea brings from her management experience in corporate America, this powerful tandem looks to continue to inspire and to lead the team globally.